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Dr. Brad Smart - Topgrading: The Proven Hiring Method

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(Part 1)
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Chapter 3 12 Topgrading Steps To Hiring 90% High Performers 53. Hiring Step #1 Measure Your Baseline Success Hiring and Promoting People and Your Costs of Mis-Hires 62. Hiring Step #2 Create a Clear Job Scorecard (Not a Vague Job Description) 77. Hiring Step #3 Recruit from Your

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World renowned consultant and industrial psychologist shares his proven strategy for hiring "A" players, building dream teams, and achieving excellence--a fool-proof system now in place at today's leading companies. Great companies are made, not born. The secret is hiring the right people--the "A" players. This is, of course, easier said than done.

Topgrading: Proven Method for Hiring and Firing Teams

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